

Remote Islands Maritime Services

Presented at Meeting of

Pacific Islands Development Program

Majuro, Republic of the Marshall Islands



TransTech Marine Co.

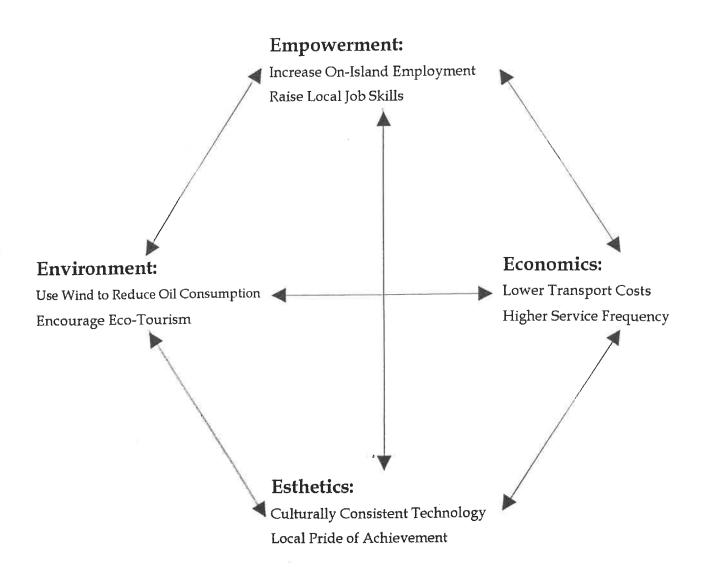
Research, design, finance for owners, builders, investors

New York: Telephone (718) 857-5722 Fax (718) 857-6601

September 1996

OBJECTIVES OF RIMS

RIMS Is About...



PACIFIC ISLANDS

(Representative Only & Excluding Fisheries)

Many Countries

Many Cargoes

Cook Islands

Coffee, Papayas

Fiji

Ginger, Squash, Sugar

FSM

Bananas, Citrus

Palau

Cassava, Phosphate

PNG

Coffee, Palm Oil

RMI

Copra, Trochus Shells

Samoa

Breadfruit, Taro

Solomon Islands

Cocoa, Timber

Tonga

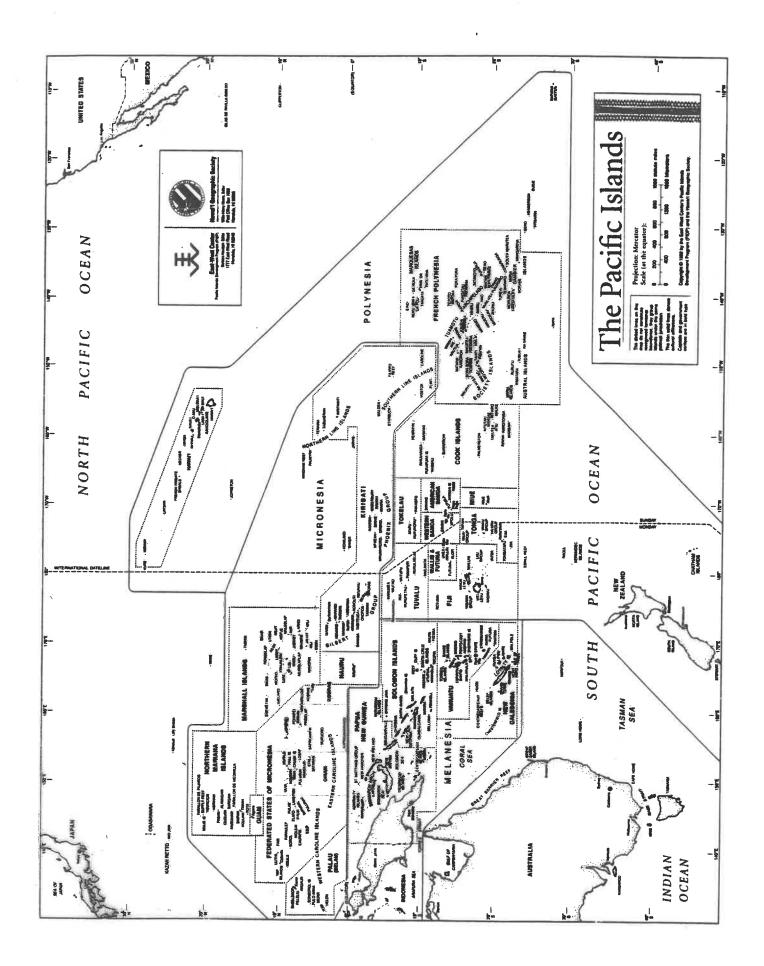
Vanilla, Vegetables

Vanuatu

Copra, Kava, Pepper

"It is not possible to prescribe any one set of solutions to 'regional (Pacific) problems'."

P. W. Philipson East-West Center 1990



REPUBLIC OF THE MARSHALL ISLANDS

Population:

58,000

Atolls:

29 (90 Square Miles)

Total Area:

750,000 Square Miles

Internal Trade &

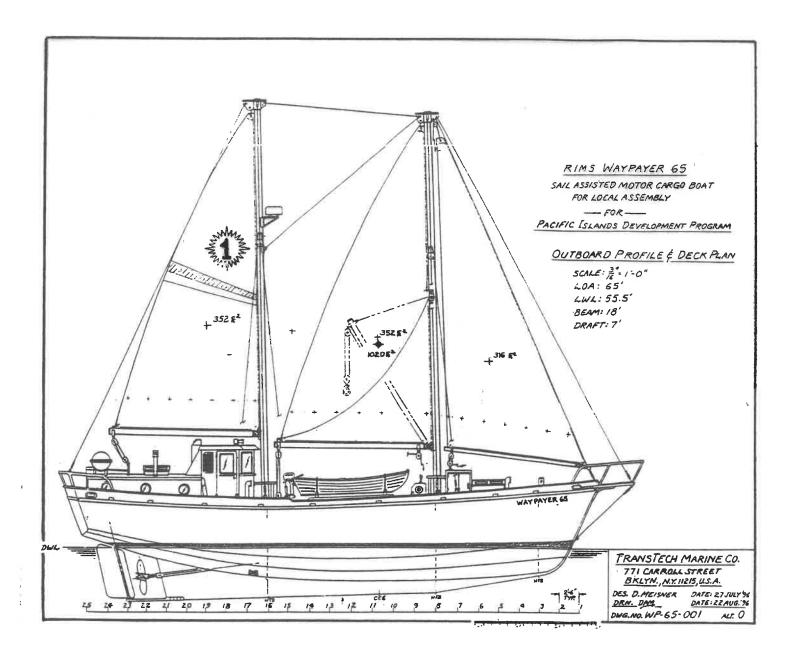
Transport (est.)

10,000 - 15,000 Tons

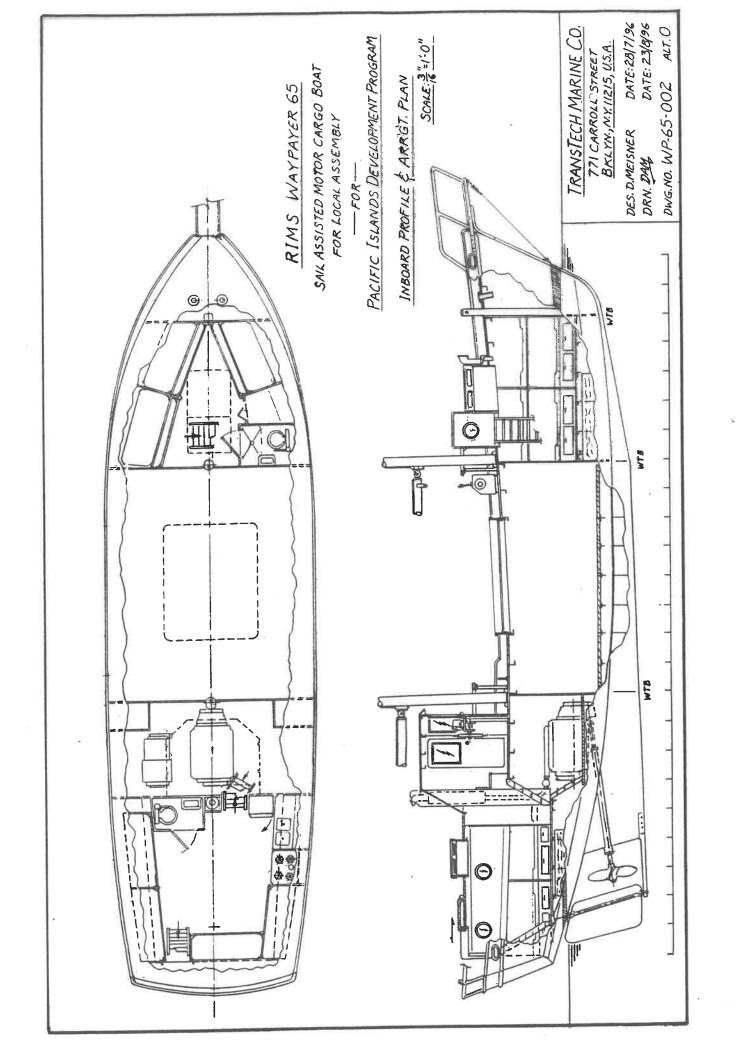
Economy:

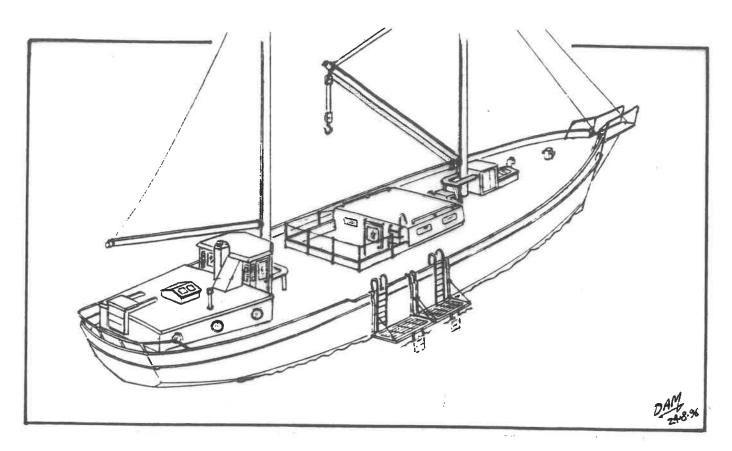
Fisheries, Hospitality, Aquaculture, Crafts, Light Manufacturing, Niche Agriculture

To achieve the plan for increased economic growth and diversification and better balance of population amongst all atolls, frequent, reliable and economical maritime transport of freight and passengers to the remotest islands must be available.



RIMS would provide the final, economical link between larger ocean carriers and the smallest, most isolated RMI communities. Transport of freight and passengers can be achieved at lower cost and higher service frequency than the Micro Class vessels. And local assembly of vessel kits offers important additional benefits as well.



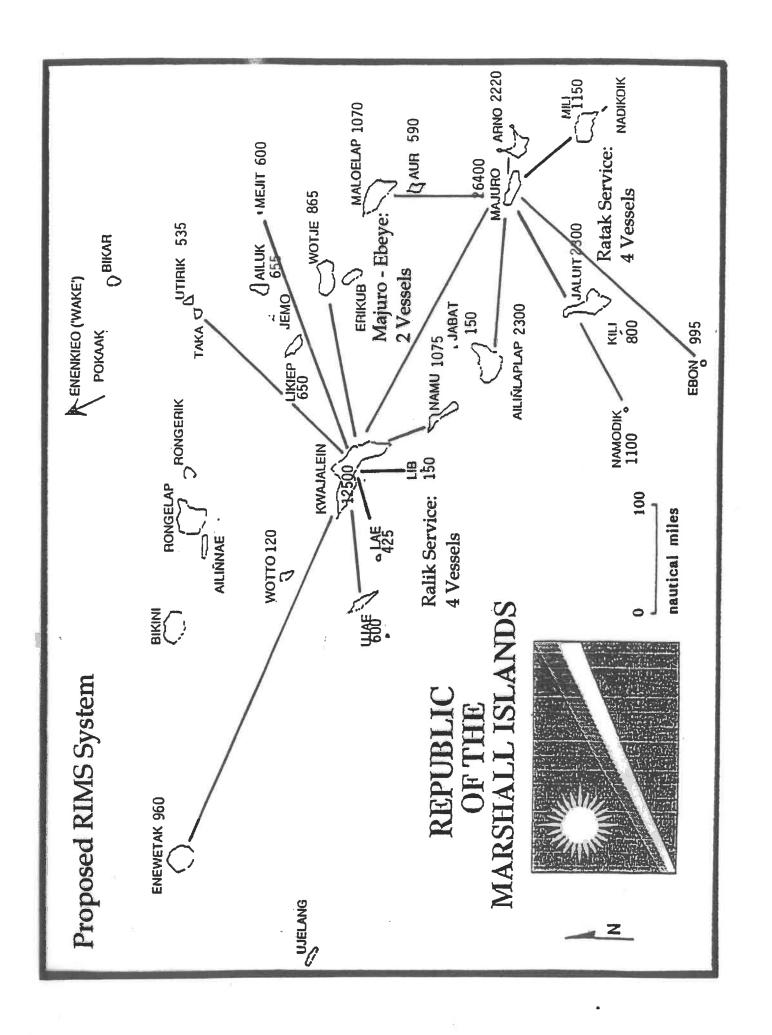


WAYPAYER 65 As SCUBA Dive Boat

WAYPAYER 65 is easily rigged for SCUBA diving parties. Needed equipment simply bolts in place and is easily removed to restore vessel to original freight/passenger configuration.

The forward part of the cargo hold converts into a cabin with six additional berths and lockers. The aft part of the hold stows diving tanks, air compressor and related gear. Diving platforms with "swim ladders" are rigged out-board.

WAYPAYER 65 can also operate as base vessel for underwater archaeological and salvage work.



WAYPAYER Vs. MICRO CLASS

Summary Technical Comparison

	Micro Class	Waypayer 65
Length	185 Feet	65 Feet
Beam	33 Feet	19 Feet
Draft	11 Feet	8.5 Feet
CDWT	560 Tons	30 Tons
Speed	11 Knots	9 Knots
Range	5500 NM	1000 NM
Fuel Rate	46 GPH	9 GPH (0 Sail)
Crew	28	6 (8 SCUBA)
Passengers in Cabin	12	6 (12 SCUBA)
Reefer Capacity	No	Yes
Fleet Size	3	10
Schedule	Irregular	Regular

Cost Summary (1) RIMS WAYPAYER 65

	Vessel No. 1	Vessel No. 5
Direct Materials	87750	87750
Direct Labor	25600	19200
Indirect Costs	15723	10695
Engineering	48995	10695
Overhead	49920	23040
Profit & Escalation	ns 34198	22707
Spare Parts	14479	10530
Series Production	0	<u>-9231</u>
TOTAL PRICE \$276,665		\$175,386

^{1:} The above cost summary estimates are preliminary and for illustration purposes only. Final cost estimates can be prepared only after completion of vessel engineering, building site preparation analysis and receipt of quote for transport of materials to building site.

SUMMARY ADVANTAGES OF WAYPAYER 65

Local Assembly of Ship Kits:

Lower RMI labor rate reduces build cost Save FOREX Pride, care, maintainability

Lower Operating Costs:

Smaller crew size per vessel (not fleet) Lower fuel consumption Overall lower RFR than Micro class type

Social Benefits:

Employment and skills enhancement Better service frequency / reliability Reduce migration from outer atolls

Mar! tability:

Visually ex. iting (Annual boat race, etc.)
Outer atolls more accessible to all
Ease of refit to SCUBA expedition boat

REQUIRED ACTION

Detailed internal cargo market survey and finalize inter-atoll service design

Complete design engineering and prepare detailed vessel specification plus cost estimate

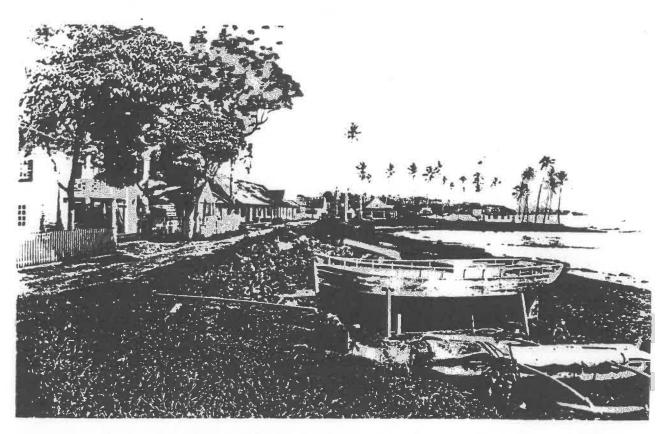
Building site selection and obtain quotes for logistical services to transport vessel kits and supplies to RMI

Identification/selection of team(s) to build and operate RMI RIMS system

Create most appropriate package to finance RIMS RMI project

"It goes without saying that sea transportation constitutes the principal means for internal and external trade, movements of goods, services and people. It is inconceivable in a region in which the lives of its people are inextricably bound to the sea, that sea transportation should not be treated with greater significant importance."

H.E. President Amata Kabua
"ON KEGIONAL TRANSPORTATION"



Shipbuilding on a beach in Hilo, Hawaii about 1880. (Courtesy of the Archives of Hawaii)